

Inside TraX

A publication for Berry Tractor and Equipment customers

BerryTractor.com

April 2019

Roberts Wood Products



*Rick Roberts with son,
Josh Roberts*

A MESSAGE FROM the PRESIDENT



Jon Berry,
President

Dear Valued Customer,

Construction technology continues to grow at a rapid pace. From increased use in GPS; telematics for gathering data; drone surveying, and more. Komatsu continues to be at the forefront with *intelligent* Machine Control dozers and excavators that are proven to increase production and efficiency, while reducing costs.

We recognize that technology isn't just in the machines that we sell and service, but in the world that we live in today. Check out our featured customer story and how technology in their industry combined with technology in Komatsu machines has helped Roberts Wood Products grow to the next level.

Komatsu wants customers to realize the greatest benefit from its *intelligent* Machine Control equipment, so when it launched the machines, we worked together to add personnel to our staff who can provide high-level technical support. Komatsu has also introduced SMARTCONSTRUCTION, a suite of services designed to assist customers with drone surveying, jobsite setup, model building and much more. Read all about the benefits of SMARTCONSTRUCTION in this issue of your Inside TraX magazine, then contact us to see how our Berry Tractor team members can be of service to you.

If you want a wealth of information about your machinery, as well as the ability to find parts and fulfill service needs, the new MyKomatsu website provides it all in one convenient place. More details are in this issue.

Also, in this issue we turn the spotlight back to our customers...spotting Komatsu equipment out on jobsites and getting customers to the various factory demos that go on throughout the year. There is no better way to experience the Komatsu difference than to get in the seat and operate one of the machines.

We hope 2019's construction season is a busy and profitable one for you. If there's anything we can do to assist you, please call or stop by one of our branch locations.

Thanks for letting us serve you!

Berry Tractor & Equipment

A handwritten signature in blue ink that reads 'Jon Berry'.

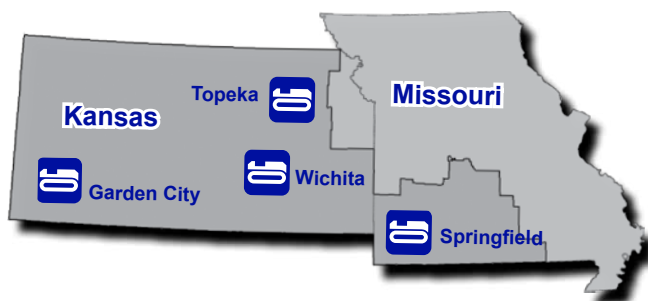
Jon Berry, President



Inside TraX

IN THIS ISSUE

Roberts Wood Products	3 - 5
Undercarriage Coverage	6
All in One Place.....	7
Harvey County Landfill / Butler County Landfill	8
Service	9
New Engine Oil	10
Trail King	11
Spotted on the Job	12
Tech Trends - SMARTCONSTRUCITON.....	13-14
Superior Broom	15
Rental	16
Meet Your Sales Representative	17-18
Quarry Days in Tucson	19
Bomag CR462	20
Featured Used Equipment/Used Equipment	21-22



Wichita, KS
930 South West Str
316.943.4246

Garden City, KS
3830 W. Jones
316.943.4246

Topeka KS
1750 SW 41st Str
785.266.9509

Springfield, MO
2060 N West Bypass
417.831.2651

RELIABLE EQUIPMENT RESPONSIVE SERVICE

CORPORATE

Jon Berry, *President*
Harry "H" Craig, *Product Support Manager*
Steve Sanders, *Quality Control/Training Manager*
David Taylor, *Used Equipment Manager*
Bill Simmon, *Operational Analyst*
Teri Albers, *Credit Manager*
Aero Sallee, *Technical Solutions Expert*
Racheal Bird, *Sales Coordinator*

WICHITA, KS

Keith Bullard, *Service Manager*
Paul Dow, *Parts Manager*
Atlee Preheim, *Sales: 316.304.4245*
Clayton Shively, *Sales: 316.641.4560*
Sean Wallace, *Sales: 316.200.8299*
Forrest Sutherland, *Sales: 620.330.7285*
Jesse Coleman, *Sales/PSSR: 316.990.4710*

TOPEKA, KS

Oscar Burton, *Service Manager*
Michael Stevens, *Parts Manager*
Jake Zeka, *Sales: 785.250.8362*
Clint Golay, *Sales/PSSR: 785.250.9712*

GARDEN CITY, KS

Maynard Richmeier, *Service Manager*
Russell Crone, *Parts Manager*
Larry Briand, *Sales: 620.260.5174*
Shane Geist, *Sales: 620.640.0724*
Israel Ayala, *PSSR: 620.277.2290*

SPRINGFIELD, MO

Shaun Boyd, *Service Manager*
Tom Miller, *Parts Manager*
Jason Baer, *Sales: 417.849.4589*
Jimmy Phillips, *Sales: 417.872.6284*
Brian Bettencourt, *PSSR: 417.299.0004*



Roberts Wood Products

We're all familiar with the phrase, do something you love, and you'll never work a day in your life. For Rick Roberts, it was a passion for a place; the forest. First, as a place to play, then a vocation and, finally, a successful family business; Roberts Wood Products.

Rick Roberts' roots in the forest go back his childhood. "We spent as much time as possible in the forest. I loved everything outdoors," Roberts said. "A career in forestry was a natural choice for me."

Rick worked for the Missouri Department of Conservation from 1974 to '81. Making the move to logging was a logical extension and made sense as he'd acquired some logging equipment. He went out on the proverbial limb with the purchase of a saw mill in '91 and followed by a kiln in '93.

And so it goes. Since 2000, Roberts Wood Products, Inc. has been in the thick of the hardwood flooring business, primarily as a wholesaler of unfinished hardwood flooring in varying standard widths milled from red and white oak and some hickory.

In 2018, Roberts milled between 800,000 and 1 million board feet monthly which slots them as a mid-to-large size operation. Their customer list is a who's who of major, national retailers including big box home centers and flooring-only operations. The operation also includes a small retail business, Roberts Hardwood Flooring.

Roberts Wood Products is family run with Rick as president and CEO. Josh Roberts, Rick's son, serves as vice president. Rick is quick to credit Josh with prime responsibility for day-to-day operations and many of the recommendations that have led to substantial investments in automation over the last several years. Other key positions are filled by Rick's daughter, Kerri Yarber, serving as CFO; Rick's wife, Nina, secretary and son-in-law, Chase Yarber, vice president. "Family businesses can be tricky but I've been blessed with family that gets along great and keeps the focus on the success of business," Roberts said. "Everyone is here because they want to be here, they like the business."

Komatsu Connection

Just as sawdust runs in the veins of the Roberts family, so does Komatsu. The equipment fleet is all relatively new and includes a '15 - Komatsu XT430L feller buncher fitted with a

Quadco 2900, Komatsu's 29" forestry attachment; a '17 - D65EX dozer for clearing and several front end loaders for handling raw and finished material at the mill.

"Up until the point that Jason Baer, (Berry Tractor Territory Manager - Springfield), approached me, I wasn't familiar with Komatsu, but I'd known Jason since 2001 and took him up on an offer. We laugh about it today but that first machine was a lemon. You know, it does happen, but Jason and



Jason Baer, Springfield Territory Manager, with Rick Roberts. "Like everyone at Berry, Jason shoots straight."



As a rule of thumb, 12,000 pounds of timber nets 1,000 board feet of lumber and 600 square feet of flooring.

WE BUILD SOLID BUSINESS RELATIONSHIPS

Berry made it right," Roberts said. "I've had nothing but a great experience with Komatsu ever since and I really appreciate Jason's honesty. Even if it's bad news, Jason shoots straight."

Family to Family

Roberts performs some of the simple, routine maintenance but Berry picks it up from there. All but the feller buncher are monitored by *Komatsu Komtrax* and *Komatsu CARE™* covers maintenance on the first 2,000 hours on all new machines.

"Berry's product support can't be beat. They are knowledgeable and accessible. Jimmy Phillips, (Berry Product Support Sales Rep - Springfield), is always ready to help. Parts that we order always show up the next day. If I have a machine down, Berry's there with a replacement because they know I can't forego revenue waiting on a repair," Roberts explains.

When necessary, Roberts will pick up the phone and talk to a Berry mechanic for advice. "There aren't many equipment dealers that allow that sort of access. That openness and willingness to work with customers starts at the top with John Berry. If he says it, you count on it."

"At the end of the day, Roberts is a family run business dealing with a family run business. This is the sort of relationship you want. It's been a key part of our success to have Berry as our partner. It's like adding another family member," Roberts concluded.



Rick with saw mill manager, Rod Davis.



Jeff Sullivan, feller buncher operator.



Rick with plant supervisor, Tony Castillo.

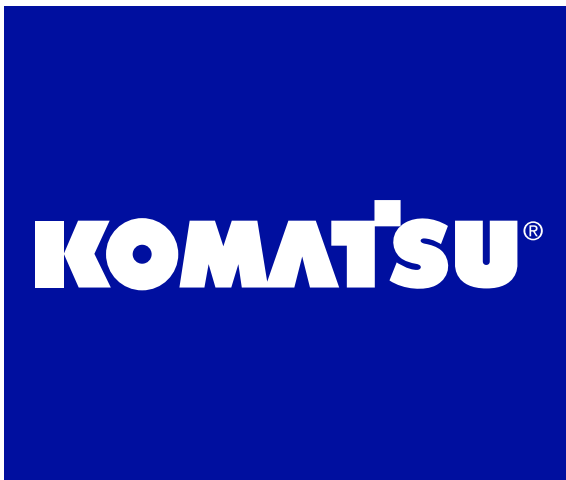


"I'm an old boy who used to cut 'em down by hand and skin the bark with the help of mule." Roberts has made a significant investment in automation with the goal of maximizing the cut of every log while minimizing waste.

*Komatsu heavy equipment gettin' the job done
at Roberts Wood Products.....*



Komatsu D65EX helps with clearing a path in the forest when needed.



Komatsu XT430L excavator outfitted with a Quadco 2900 harvester attachment.



A WA200 loader moves milled material around the facility; saw rooms, outdoor air drying or kiln.

GENUINE SUPPORT

THE LONGEST UNDERCARRIAGE COVERAGE IN THE INDUSTRY

Providing support for **Komatsu**
GENUINE PARTS — engineered
to last, to get the most from your machine.



Komatsu Genuine Undercarriage Assurance

Conventional / General Construction
Grease-Sealed Track:

4 years • 5,000 hours

Plus (Parallel Link Undercarriage system):

5 years • 6,000 hours

Komatsu Genuine Parts The Difference Matters™



Contact your Product Support Rep today
at www.berrytractor.com | 316.943.4246

KOMATSU®

ALL IN ONE PLACE

'MyKomatsu' website brings together wealth of machine information and support items

What if you could check the location of your machines, their health and how they are being used and then order parts or learn the status of an order already placed, all from the same tool? Soon, you will be able to do all of that and more with the MyKomatsu website, set to launch in early 2019. The rollout across the country in the months to follow promises to bring a variety of information about your fleet and the support you need to maintain it, right to your desktop, laptop, tablet or mobile device.

"Customers told us they wanted comprehensive information in one convenient spot, instead of looking for it through multiple applications," said Rizwan Mirza, Komatsu Manager, KOMTRAX, Products and Services Division. "We responded with the new MyKomatsu website. Owners can monitor their fleet and find the necessary items to maintain it with a solid integration of the parts world."

MyKomatsu is more than just a telematics tool, it's also a complete redesign of Komatsu America's eCommerce solution. "MyKomatsu is designed to bring eCommerce and parts ordering back into the comprehensive fleet management conversation," says Dan Chapeck, Manager of Retail Marketing, Komatsu Parts. "We understand our customers require a tool that brings everything into one place, so our goal was to create a single environment where owners can learn about their machines, monitor jobsites, and maintain equipment with the highest quality Komatsu Genuine Parts, all in the same place."

Free and easy-to-use

The MyKomatsu website (<https://mykomatsu.komatsu>) will offer a familiar suite of all-inclusive telematics solutions, allowing owners to access information about their equipment location, machine hours, load factors, cautions and more, as reported through Komatsu's existing telematics resources, such as KOMTRAX or KOMTRAX Plus. Signing up for an account is free and simple and can be done through your local Komatsu distributor.

"You can get a general overview of an entire fleet, such as average idle time, as well as have the ability to drill down to specific machines for greater detail," said Mirza. "For example, owners can take a quick glance at the machine's performance or health; pull up a specific machine's spec sheet; look up operator and maintenance manuals or parts and service news; plus use a catalog to find a part and place an order online with a local Komatsu distributor."

"To best serve our customers and continue to earn the right to be their partner in business, we are offering tools to simplify the entire ownership experience. Being able to view and manage your business in this environment in the same way as you do in reality was the smartest place to start," added Chapeck.

For more information or to register for MyKomatsu, contact your local authorized Komatsu distributor.



**Dan Chapeck, Manager,
Retail Marketing,
Komatsu Parts**



**Rizwan Mirza, Komatsu Manager,
KOMTRAX, Products and
Services Division**



KOMTRAX, Products and Services Division.

The MyKomatsu website (<https://mykomatsu.komatsu>) provides a wide range of information to track equipment, including hours, load factors, cautions and more. "Users can monitor their fleet and find the items necessary to maintain it," said Rizwan Mirza, Komatsu Manager,

HARVEY COUNTY LANDFILL



Rollin Schmidt with Harvey County's Bomag BC473RB-4.



One of the prime product lines at Berry Tractor is BOMAG, part of the Fayat Group, which is a premium line of asphalt paving and compaction machines. This February we had the honor of delivering 2 new Sanitary Landfill Compactors in one week. Butler County Kansas took delivery of their second BC772RB Landfill Compactor, while Harvey County Kansas joined the BOMAG customer family with their addition of a new BC473RB-4.

Both customers are ready to take advantage of class leading cell utilization, and the durability to handle the extreme conditions present in sanitary landfill applications. In addition to outstanding performance, the BOMAG lines of compactors are built with a focus on sustainability. Powered by the low noise output Mercedes Benz/MTU engine, these machines are designed and built using materials with the most recyclability. These features actually make the BOMAG line of landfill compactors over 90% recyclable.

The sustainability features of this line, along with 10% less fuel consumption than previous models and no diesel particulate filter, make BOMAG the best choice for sanitary landfills trying to maximize their rates of compaction. Interested in learning more? Please reach out to your local sales rep for information.

BUTLER COUNTY LANDFILL



Butler County employees checking out their new Bomag BC772RB-4.

SERVICE



MAXIMIZE YOUR UPTIME

Certified technicians and state-of-the-art equipment and on-site and shop service available

Berry Tractor and Equipment is dedicated to providing responsive service to our customers. To maintain this commitment, we offer factory trained technicians and state-of-the-art tooling and technology. You can depend on our representatives to keep your equipment operating efficiently.

Oscar Burton, Topeka location, has recently completed his Komatsu Certification —
Congratulations Oscar!



Now that's a wrap! Check out the details on the newest wrap on our service truck at the Berry Tractor Wichita store. We hope you spot it out on the road.



Oscar Burton, Topeka
785.266.9509
oburton@berrytractor.com



Keith Bullard, Wichita
316.943.4246
kbullard@berrytractor.com



Maynard Richmeier, Garden City
620.277.2290
mrichmeier@berrytractor.com



Shaun Boyd, Springfield
417.831.265
sboyd@berrytractor.com

NEW ENGINE OIL

Komatsu designed its CK-4 Genuine Engine Oil for better wear protection in all conditions

Lubricants are the lifeblood of any machine, helping them run at peak performance, according to Bruce Gosen, Senior Product Manager, Komatsu Parts Marketing. “They protect against wear, so it’s essential to have the best oil possible for extended engine life,” said Gosen.

Komatsu makes its new EO15W40-LA (CK-4) from semi-synthetic base oil rather than from conventional base oils. “That provides better protection, especially in severe conditions, compared to most other 15W-40 engine oils in the marketplace,” said Gosen. “It also has several benefits that contribute to better fuel economy compared to the CJ-4, which this new product replaces.

Specific benefits of the new oil:

- It has outstanding resistance to oxidation and deposit formation, helping engines maintain their original horsepower and fuel-efficiency ratings.
- The new oil quickly sheds air bubbles, enabling equipment to operate on extreme grades where air can be drawn into the oil-pump suction line and compromise engine health and performance.
- It was designed to protect even the hottest components in off-road engines such as turbocharger bearings, piston rings, top lands and more.
- The oil was formulated to maintain its viscosity, even under extreme oil-drain conditions. EO15W40-LA has a low-ash formula that has been enhanced to meet CK-4 specifications. In addition to Tier 4 equipment, it is backward-compatible for use in Tier 3 and older machinery.

The new engine oil can be used in any brand of equipment that requires 15W-40, CK-4, CJ-4, CI-4 or ECF-3 oil.

“While not required by the American Petroleum Institute, we field tested EO15W40-LA in order to confirm its performance and benefits in large, off-road equipment,” said Gosen.



Bruce Gosen,
Senior Product Manager,
Komatsu Parts Marketing



Komatsu’s EO15W40-LA (CK-4) Genuine Engine Oil reduces wear and helps maintain original fuel economy. It is approved for use in all engines that require CK-4 and is backward-compatible for use in Tier 3 and older machines.



Advantage
Plus!

HYDRAULIC DETACHABLE GOOSENECK



THE FIRST. THE BEST. BETTER THAN EVER.

TKHDG+

TRAIL KING

Knuckle & Boom Troughs



Adjustable Ride Height



V-Shaped Guide



Adjustable Gooseneck



Rear Safety Lock



Double-Hinged Ramp



Trail King Industries, Inc.
800.843.3324
trailking.com
facebook.com/trailkingind

For more than two decades, Trail King's Advantage Plus! Hydraulic Detachable Gooseneck trailer has been North America's best-selling detachable lowboy . . .and for good reason. Engineered to make unhooking, loading/unloading, and hooking up again a simple one-person operation, the Advantage Plus! HDG has become the "go-to" choice for construction professionals. Dependable load-hauling strength, durability and versatility for any challenge.

SPOTTED ON THE JOB



We're proud to see a Komatsu PC138USLC in the lineup at the ground breaking this winter at the new ballpark in the space that was formerly Lawrence-Dumont Stadium.



Cornejo & Sons, L.L.C. with their new Komatsu PC290LC-11. Pictured L to R: Jon Berry-Berry Tractor, Joey Trotter-Cornejo & Sons, Brian Simpson-Cornejo & Sons, Lorne Koehn-Cornejo & Sons, Clayton Shively-Berry Tractor, Jesse Coleman-Berry Tractor, and Armando Avila, Cornejo & Sons.



It's been ice cold in Wichita, but that didn't stop the construction crew from getting done and doing the job right. Thank you to all of our customers for trusting us with your equipment needs! Let us know how we can continue to help you today!



Spotted in Wichita! We love seeing our equipment out on the job, and spotted a Komatsu WA320 working in the Old Town downtown area.

KOMATSU®

MODERN JOBSITE SOLUTIONS

SMARTCONSTRUCTION provides a full suite of offerings to help implement technology

Technology continues to evolve at a rapid pace in the construction industry, and those companies that embrace and fully utilize it are more likely to win future bids and finish jobs faster and more profitably. Komatsu is committed to helping customers optimize their jobsite productivity through its SMARTCONSTRUCTION suite of offerings, including intelligent Machine Control dozers and excavators.

Available through Komatsu distributors, SMARTCONSTRUCTION provides aerial mapping, 3-D modeling, training and consultation, GPS hardware and jobsite setup. Komatsu-certified Technology Solutions Experts (TSEs) and SMARTCONSTRUCTION consultants can assist customers with technology implementation as well as optimization of the jobsite.

“We want every user to realize the full potential of their jobsite,” stated Jason Anetsberger, Komatsu Senior Product Manager. “Technology is changing every day, and our customers want to be on the cutting edge. With SMARTCONSTRUCTION, we can help them access the latest innovations. Our TSEs and consultants have the knowledge and skills to help with every aspect, whether it’s choosing the right intelligent machinery and implementing it into a fleet, training on base and rover usage or providing aerial mapping and other solutions that maximize production and efficiency.”

Komatsu sparked a revolutionary leap in machinery with the introduction of its GPS-integrated intelligent Machine Control dozers in 2013. Excavators followed soon after. Komatsu developed SMARTCONSTRUCTION as a one-stop source for solutions that help intelligent Machine Control users maximize production and efficiency.

“For those new to intelligent Machine Control equipment, we offer initial instruction from our certified trainers on how to quickly and easily adopt the technology,” said Anetsberger. “From there, we focus on consulting with customers to deliver the targeted jobsite efficiency improvements.”

Improved accuracy with aerial mapping

One popular SMARTCONSTRUCTION service is aerial mapping, which gathers topographic data from above. Surveys can be completed before, during and after a project to measure existing and ongoing volumetric changes, stockpile calculations, record amounts of material moved and gather final as-built data.



Jason Anetsberger,
Komatsu Senior Product Manager



Komatsu’s SMARTCONSTRUCTION program provides one-stop solutions to help intelligent Machine Control users maximize the advantages of the technology throughout a project.

Anetsberger said customers are amazed by the resolution and accuracy of the data collected. The highly detailed information gathered prior to the start of a project helps in preparing better estimates and bids, as well as in jobsite planning for greater production and efficiency.

During the construction phase, drones can finish numerous surveys per day without disrupting an active jobsite. That allows companies to get a more accurate picture of progress in less time compared to traditional methods.

“Aerial mapping with drones is something that customers request frequently,” said Anetsberger. “Time savings is one of the main reasons. We find that it takes one drone operator roughly 30 minutes to survey a 40-acre site. Compare that to the half-day it typically takes a manned topography crew, and it’s easy to see why there’s a demand for this service. Additionally, on many jobsites, manned topography may measure only every 20 or 50 feet on a grid, whereas a drone can map nearly every tenth of a foot. That offers greater resolution and improved accuracy.”

Allows excavation companies to concentrate on moving dirt

SMARTCONSTRUCTION personnel can not only help companies utilize the data collected from aerial mapping, but also with other data services such as takeoffs.

3-D data modeling services are offered to provide customers of all sizes and capabilities with information for their GPS equipment.

“We are providing quality 3-D data, and our TSEs and consultants know how to optimize it for the machine and the application,” said Anetsberger. “With SMARTCONSTRUCTION, we are able to take all of the knowledge and data we have compiled and use it as a total solution to help our customers operate their jobsites at maximum efficiency. That lets earthmoving and excavation companies concentrate on what they do best – move dirt.”



Komatsu Technology Solutions Experts and SMARTCONSTRUCTION consultants play a vital role delivering SMARTCONSTRUCTION services on the jobsite. Trained and certified by Komatsu, they are specialists at deploying technology to help operations run at peak efficiency.



Komatsu and its distributors have partnered with leaders in aerial mapping technology so that customers can enjoy the benefits of highly accurate, yet quickly gathered topographic data.

Superior Broom



BERRY
TRACTOR

***“Superior Quality
and Performance!”***

YOUR RENTAL SOURCE for HEAVY EQUIPMENT



CRAWLER DOZERS



WHEEL LOADERS



MOTOR GRADERS



EXCAVATORS



INTEGRATED GRADE CONTROL



HYDRAULIC BREAKERS



ARTICULATED TRUCKS



BROOMS



COMPACTION



SCREENS & CONVEYORS



Equipment

Berry tractor offers clean, late model equipment for rent or rent-to-purchase. Each rental unit is inspected before delivery. These units are maintained for quality and safety and are ready for peak performance.

Uptime

Let Berry Tractor worry about keeping you productive in the field. If there is a problem with the equipment, we either fix it right away or we will send a replacement unit to keep you up and running.

Competitive Rental Rates

Rental rates are based on a maximum of eight hours of operation, per 24-hour day; 40 hours per seven-day week; and 160 hours per 28-day four-week period. Overtime will be prorated. All Berry Tractor rental equipment is for sale. Contact your rep today to get set up with a rental purchase option.

David Taylor,
Rental Manager
316.943.4246



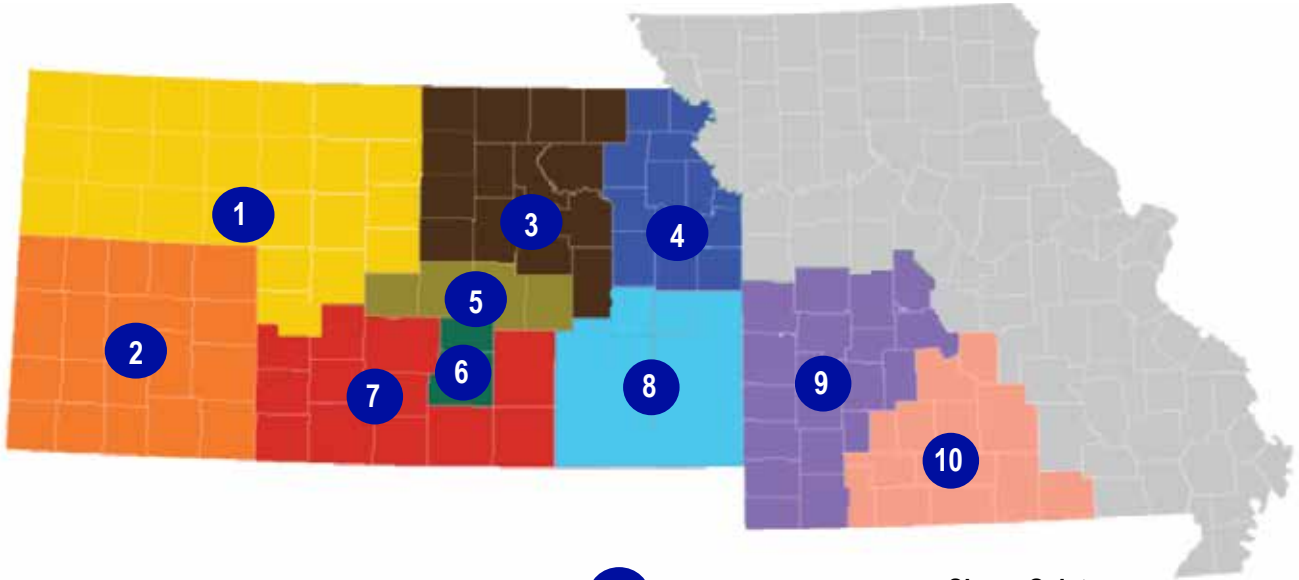
Go to: www.BerryTractor.com and download our credit application to get started today!

All rates are quoted FOB our facilities and do not include taxes, damage waiver, or transportation. Delivery/Pickup is available upon request at an additional charge. Proof of insurance is required or a physical damage waiver of 15% of the equipment rental will be charged. Fuel charges apply to machines not returned with a full tank of fuel. See Berry Tractor's Rental Agreement for full terms and conditions.

MEET YOUR SALES REPRESENTATIVE

KANSAS

MISSOURI



Larry Briand
620.260.5174
lbriand@berrytractor.com
3830 W. Jones
Garden City, KS 67846

Kansas Counties: Cheyene, Rawlins, Decatur, Norton, Phillips, Smith, Jewell, Sherman, Thomas, Sheridan, Graham, Rooks, Osborne, Mitchell, Wallace, Logan, Gove, Trego, Ellis, Russell, Lincoln, Rush, Barton, Ellsworth, Pawnee



Shane Geist
620.640.0724
sgeist@berrytractor.com
3830 W. Jones
Garden City, KS 67846

Kansas Counties: Greelye, Wichita, Scott, Lane, Ness, Hamilton, Kearny, Finney, Hodgeman, Stanton, Grant, Haskell, Gray, Ford, Morton, Stevens, Seward, Meade, Clark



Jake Zeka
785.250.8362
jzeka@berrytractor.com
1750 SW 41st Street
Topeka, KS 66609

Kansas Counties: Republic, Washington, Marshall, Nemaha, Cloud, Clay, Riley, Pottawatomie, Ottawa, Saline, Dickinson, Geary, Morrisk, Wabaunsee, Lyon



Clint Golay
785.250.9712
cgolay@berrytractor.com
1750 SW 41st Street
Topeka, KS 66609

Kansas Counties: Brown, Doniphan, Jackson, Atchinson, Jefferson, Wyandotte, Leavenworth, Shawnee, Douglas, Johnson, Osage, Franklin, Miami



5



Sean Wallace
316.200.8299
swallace@berrytractor.com
930 S. West Street
Wichita, KS 67213

*Kansas Counties: Rice, McPherson,
Marion, Chase*

6



Atlee Preheim
316.604.4245
apreheim@berrytractor.com
930 S. West Street
Wichita, KS 67213

*Kansas Counties: Harvey,
Sedgwick*

7



Clayton Shively
316.641.4560
cshively@berrytractor.com
930 S. West Street
Wichita, KS 67213

*Kansas Counties: Barber, Butler,
Comanche, Cowley, Edwards, Harper,
Kingman, Kiowa, Pratt, Reno, Stafford,
Sumner*

8



Forrest Sutherland
620.330.7285
fsutherland@berrytractor.com
930 S. West Street
Wichita, KS 67213

*Kansas Counties: Coffey,
Anderson, Linn, Greenwood,
Woodson, Allen, Bourbon,
Elk, Wilson, Neosho, Crawford,
Chautauqua, Montgomery, Labette,
Cherokee*

9



Jason Bear
417.849.4589
jbear@berrytractor.com
2060 N. West Bypass
Springfield, MO 65803

*Missouri Counties: Barry, Barton,
Bates, Benton, Camden, Cedar, Dade,
Dallas, Greene, Henry, Hickory, Jasper,
Lawrence, McDonald, Morgan, Newton,
Polk, St. Clair, Vernon*

10



Jimmy Phillips
417.872.6284
jphillips@berrytractor.com
2060 N. West Bypass
Springfield, MO 65803

*Missouri Counties: Pulaski, Laclede,
Greene, Webster, Wright, Texas,
Christian, Douglas, Stone, Taney,
Ozark, Howell, Oregon*



QUARRY DAYS IN TUCSON

Komatsu recently hosted Quarry Days 2019 in Tucson, Arizona. Sean Wallace and Clayton Shivley, Sales Representatives from Berry Tractor hosted customers.



BOMAG FEATURED USED EQUIPMENT

BOMAG 2013 1076632
CR462 # D-0462BHD406
243 Hours
CALL for Pricing!



KEY FEATURES

- 14 ton hopper capacity
- Cedarapids frame-raise system
- Three-point suspension system
- Direct hydrostatic drive
- Unique swinging control console
- Maximum paving width of 28 ft (8.5 m)
- Maximum paving depth of 12 in (305 mm)
- SMARTTRAC rubber drive track
- Heavy-duty slat / auger conveyor system
- High alloy cast slat conveyor liners

Contact David Taylor for more information 316.943.4246
or email: dtaylor@berrytractor.com



USED EQUIPMENT



EQ# 1171361
2006 Komatsu Wheel Loader
WA250-5L
SN# A74102
4,459 Hours
\$78,141



EQ# 1180764
2015 KOMATSU MINI EX 3- 6 TON
PC55MR-3
SN# 18954
250 Hours
\$84,659



EQ# 4000110
2016 JCB 3CX
14 Super
SN# 2445352
\$69,300



EQ# 400075
2011 GLB MX3
SN# 1J9VM3H67CC172005
4,008 Hours
\$17,966



USED EQUIPMENT



STOCK#	DESCRIPTION	YEAR	MODEL	SERIAL #	HOURS	PRICE
1173819	JOHN DEERE LOADER	2013	444K	650213	9,261	\$72,979
4000051	JOHNSTON STR SWEEPER	2007	ALZ MX450	1J9VM3H637C172198	11,588	\$13,850
1174909	Dresser ROLLER ASPHALT	1987	S4-6B	R250003U062445	UNK	\$1,697
3318946	GALION GRADER 850	1995	850	202333	4,976	\$31,723
4000075	GLB MX3	2011	MX3	1J9VM3H67CC172005	4,008	\$17,966
4000007	JCB VIBRATORY ROLLER	2004	JHN 3000	1J9VM3H644C172030	12,657	\$4,432
1162250	KOMATSU DOZER D61EX	2000	D61EX-12	1148	9,606	\$41,551
1178451	KOMATSU MINI EX	2006	PC27MR-2	16564	16,564	\$23,313
1183298	KOMATSU EX 20- 9 TON	2019	PC290LC-11	A27269	1,469	\$259,834
1182081	KOMATSU EX 30-39 TON	2013	PC360LC-10	A33081	2,575	\$229,224
1175766	KOMATSU EX	2010	PC400LC-8	A88508	9,497	\$99,723
1180764	KOMATSU MINI EX 3- 6 TON	2015	PC55MR-3	18954	250	\$84,659
1181766	KOMATSU MINI EX	2006	PC78MR-6	2526	3,043	\$44,600
1171361	KOMATSU WHL LDR 3.00 YD	2006	WA250-5L	A74102	4,459	\$78,141
1120195	KOMATSU WHL LDR 3.00 YD	2016	WA270-7	80893	1,359	\$153,062
1100710	KOMATSU WHL LDR 3.25 YD	2015	WA320-7	A36251	8,667	\$100,126
1181321	KOMATSU WHL LDR 4.0 YD	2014	WA380-7	10303	2,855	\$85,873
1174910	ROSCO ROLLER ASPHALT	UNK	31487	UNK		\$1,697
4000069	TAG 3049R2	2011	TAG 3049R2	52702-02		\$277
1061446	TRAIL KING TRLR 30-35 TON	2012	TK70SA	1TKA04827CM109076		\$52,632
4000110	JCB 3CX	2016	14 Super	2445352		\$69,300



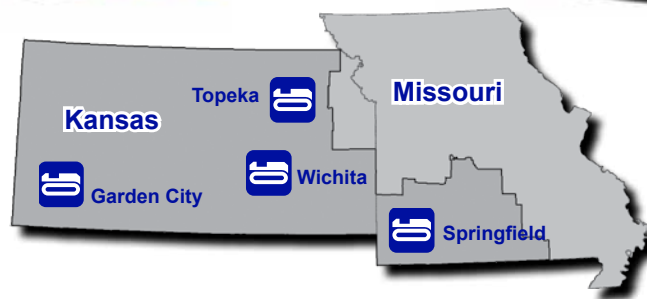
**CALL David Taylor for more information 316.943.4246
or email: dtaylor@berrytractor.com**

Berry Tractor
930 South West Street
Wichita, KS 67213

PRSRT STD
U.S. POSTAGE
PAID
WICHITA KS
Permit No.628



Reliable Equipment • Responsive Service



www.berrytractor.com

Wichita, KS
930 South West Str
316.943.4246

Topeka KS
1750 SW 41st Str
785.266.9509

Garden City, KS
3830 West Jones
620.277.2290

Springfield, MO
2060 N West Bypass
417.831.2651