



KOMATSU®

Inside **Trax**

A publication for Berry Tractor and Equipment customers

BerryTractor.com

December 2018



Used Equipment **SPECIALS!**

www.berrytractor.com

Wichita, KS
930 South West Str
316.943.4246

Garden City, KS
3830 W. Jones
316.943.4246

Topeka KS
1750 SW 41st Str
785.266.9509

Springfield, MO
2060 N West Bypass
417.831.2651

USED EQUIPMENT SPECIALS



2015 Komatsu PC210LCI-10
711 hours
EIN 1101743
\$257,910.00

KOMATSU[®]



2011 Komatsu HB215LC-1- 3
138 hours
EIN 1045821
\$ 118,900.00

KOMATSU[®]



2014 JCB 205
55 hours
EIN 4000089
\$ 45,000.00

JCB

CALL Bill Simmon
for more information 316.943.4246
or email: bsimmon@berrytractor.com

USED EQUIPMENT SPECIALS



2016 JCB 3CX-14 Super
62 hours
EIN 4000110
\$ 86,670.00



2013 Bomag CR462
170 hours
EIN 1076632
\$ 327,800.00



2013 Bomag BW284
465 hours
EIN 1077508
\$ 82,300.00



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Invest in Your Business, Lower Your Taxes*

Equipment must be purchased and placed into service by 12/31/18

- 100% Bonus Depreciation on new and used equipment purchases
- Section 179 Expense provision reflects a deductible up to \$1,000,000 with a \$2,500,000 cap on expenditures for new and used equipment purchases.

What is the Section 179 Deduction

Most people think the Section 179 deduction is some mysterious or complicated tax code. It really isn't, as you will see below.

Essentially, Section 179 of the IRS tax code allows businesses to deduct the full purchase price of qualifying equipment and/or software purchased or financed during the tax year. That means that if you buy (or lease) a piece of qualifying equipment, you can deduct the FULL PURCHASE PRICE from your gross income. It's an incentive created by the U.S. government to encourage businesses to buy equipment and invest in themselves.

Several years ago, Section 179 was often referred to as the "SUV Tax Loophole" or the "Hummer Deduction" because many businesses have used this tax code to write-off the purchase of qualifying vehicles at the time (like SUV's and Hummers). But that particular benefit of Section 179 has been severely reduced in recent years (see 'Vehicles & Section 179' for current limits on business vehicles.)

However, despite the SUV deduction lessened, Section 179 is more beneficial to small businesses than ever. Today, Section 179 is one of the few government incentives available to small businesses, and has been included in many of the recent Stimulus Acts and Congressional Tax Bills. Although large businesses also benefit from Section 179 or Bonus Depreciation, the original target of this legislation was much needed tax relief for small businesses – and millions of small businesses are actually taking action and getting real benefits.

More information at: www.section179.org

Note: This is provided as a courtesy to equipment buyers and should not be construed as tax advice or as a promise of potential tax savings or reduced tax liability. Please contact your own CPA or tax attorney to see how this may apply to your situation.





We are pleased to announce Berry Tractor is now a dealer for Global Environmental Products!

GLOBAL ENVIRONMENTAL PRODUCTS is one of the world's leading producers of specialized Street Cleaning Equipment. We build Purpose Built, Heavy Duty, and simply Tough Street Sweepers. Headquartered in San Bernardino, CA, we believe in Reliable, Affordable and Innovative products. We are proud to say that our sweepers are Made in the USA.



*The Global M3 is the Toughest
Three-Wheel Street Sweeper in the Industry!*

Our Global "M" Purpose-Built LINE of street sweepers offer a unique perspective on maintenance. Our products are actually engineered to help our customers maintain and service our sweepers! Our electrical locker combines ease of access but it also simplifies trouble shooting procedures. Access to our elevator components and the engine are superb, and our gutterbroom changes and pick up broom change takes less time compared to any other competitive unit. Our array of options allow us to build a street sweeper specific to customer needs and our Single Engine Design includes low fuel consumption and low operating noise levels. The Global M3 operates at 76 dBA while sweeping! Yes, sweeping at night without waking up all the residents.

RENT WITH THE BEST



At Berry Tractor, we can help match your project to the best rental equipment for the job. We have a large selection of well maintained machines and attachments to take on any job.

**Jobsite
Delivery
Available!**



CRAWLER DOZERS



WHEEL LOADERS



MOTOR GRADERS



EXCAVATORS



INTEGRATED
GRADE CONTROL



HYDRAULIC BREAKERS



ARTICULATED TRUCKS



BROOMS



COMPACTION



SCREENS & CONVEYORS



Equipment

Berry tractor offers clean, late model equipment for rent or rent-to-purchase. Each rental unit is inspected before delivery. These units are maintained for quality and safety and are ready for peak performance.

Uptime

Let Berry Tractor worry about keeping you productive in the field. If there is a problem with the equipment, we either fix it right away or we will send a replacement unit to keep you up and running.

Competitive Rental Rates

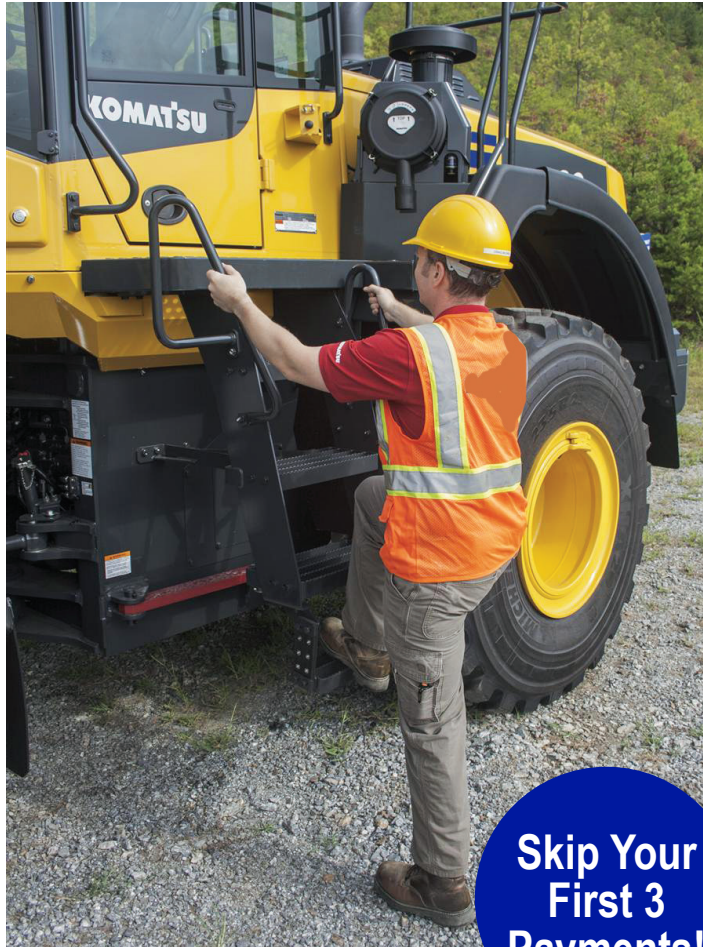
Rental rates are based on a maximum of eight hours of operation, per 24-hour day; 40 hours per seven-day week; and 160 hours per 28-day four-week period. Overtime will be prorated. All Berry Tractor rental equipment is for sale. Contact your rep today to get set up with a rental purchase option.

David Taylor,
Rental Manager
316.943.4246



Go to: www.BerryTractor.com and
download our credit application to get
started today!

All rates are quoted FOB our facilities and do not include taxes, damage waiver, or transportation. Delivery/Pickup is available upon request at an additional charge. Proof of insurance is required or a physical damage waiver of 15% of the equipment rental will be charged. Fuel charges apply to machines not returned with a full tank of fuel. See Berry Tractor's Rental Agreement for full terms and conditions.



**Skip Your
First 3
Payments!**

Komatsu Parts & Service Financing Special

Offer extended through 12/28/18*

Up to \$100,000

0% for 15 months (12 payments)
Subject to credit review

\$100,001 - \$150,000

1.24% for 21 months (18 payments)
1st lien position required

\$150,000 - \$300,000

2.24% for 27 months (24 payments)

1st lien position required

Over \$300,000

Call for custom quote



***Berry Tractor is providing Caregiver
(Parts & Service) support for JCB!***

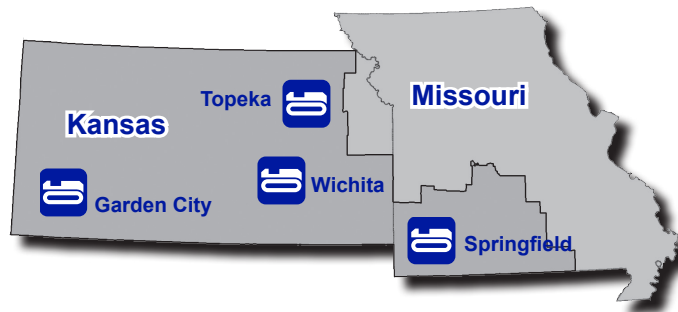
Call 316.943.4246 for more information!

Berry Tractor
930 South West Street
Wichita, KS 67213

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U.S. POSTAGE
PAID
WICHITA KS
Permit No.628



Reliable Equipment • Responsive Service



www.berrytractor.com